



Contact Us

Tanya Kennedy

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250-808-4136

Service

Coretta Waller

cwaller@uttermost.com
800-916-4158

On the Web

jaykaysales.ca

uttermost.com

Get Social

 jay.kay.sales

 jaykaysales.ca

Welcome to Uttermost + Revelation

Founded by Bob and Belle Cooper in 1975, Uttermost is family-owned and operated in Rocky Mount, VA. There are three unique lines within the Uttermost brand: Salt & Light, Uttermost and the crown jewel: Revelation. Uttermost ships from Moreno Valley, CA.

General Information

- All products are priced in USD
- Freight is also calculated in USD
- Shipments under \$1000 will be charged a \$20 processing fee
- Swatches are available on select products
- Due to tariffs some leather and motion items are unavailable in Canada
- Brokerage and duties are the responsibility of the customer. Uttermost will provide necessary documents to your broker
- Quarterly promotions are available and are both emailed and available under the promotions tab in the navigation after log in
- MAP is Volume x 3.5

Opening Order Requirements

- Volume Dealer: \$3000 with a \$10 000 annual commitment
- Designer: \$1000 with a \$5000 annual commitment

Should you not meet your annual spend within a calendar year your account will be moved to standard pricing in January of each year. Standard pricing is 25% more than volume pricing.

Three Brands in One

- Salt & Light: is our value driven, white label line. Here you will find price conscious items with no MAP. You can find Salt & Light products by logging in to uttermost.com and clicking the promotions button in the navigation or by visiting saltandlighthomedecor.com
- Uttermost: Uttermost is our everyday line that is available to everyone with thousands of products in every category including accessories, art and furniture
- Revelation: is our more elevated, highly curated, design forward line, that is exclusive to brick and mortar stores, stagers, and designers with limited distribution. You will never compete online with any piece from Revelation. There are many luxury upholstery items with a made to order program



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Freight

- Retailers with brick and mortar locations: prepaid freight on orders \$5000+. Uttermost will ship free freight twice per PO or order and for any subsequent shipments freight will be the responsibility of the customer. Freight quotes are available for orders under \$5000 and for third shipments
- Designers, builders, stagers, e-commerce, specifiers and hospitality: freight quotes are available upon request
- Drop shipping is available within Canada & the US
- We ship via FedEx and UPS small parcel as well as LTL from our distribution center in California, Texas, or Virginia
- Typically, we draw from the California DC and do stock transfers when necessary

Will Call

- WC Distribution Center Address is: 23532 Brodiaea Avenue, Moreno Valley, CA 92553

How to Order

- While you are online, please note that there are two abbreviations that we use for our distribution centers: WC denotes the stock levels in our West coast DC and EC refers to our East coast operations. Please use the WC inventory when you are ordering
- Orders can be placed by emailing orders@uttermost.com, your rep or by submitting them online through your dealer portal
- After you place an order Uttermost will send you an acknowledgement. Please review the order carefully and email Coretta Waller in customer service at cwaller@uttermost.com to make any changes
- An invoice will be emailed to indicate that your order has shipped. tracking information will be provided at this time
- Open order reports are available in your portal or by reaching out to your rep

Claims & Resolutions

- Claims are only submitted using our website portal
- To access the portal, click the Damages and Claims link on the right hand side of the footer at uttermost.com and use your website credentials to log in
- All communication and claims status will be visible here